

Focus Occupation: **First-Line Supervisors of Non-Retail Sales Workers (41-1012)**


Focus occupation: First-Line Supervisors of Non-Retail Sales Workers

Employment and Growth	225/ 8.2%
Ave. Monthly Wage	\$4,705
Education/Experience	High school diploma or equivalent/More than 5 years



Advance FROM Focus Occupation

Occupation	Rung	Employment/ Growth	Education/Experience	Similarity
General and Operations Managers (11-1021)	1	3,735/ 6.1%	AA/1-5 yrs	80
Sales Managers (11-2022)	1	757/ 13.0%	BA/1-5 yrs	78

Transfer TO and FROM Focus Occupation

Occupation	Rung	Employment/ Growth	Education/Experience	Similarity
Administrative Services Managers (11-3011)	0	2,252/ 14.4%	HS/1-5 yrs	77
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products  (41-4011)	0	414/ 8.4%	BA	78

Advance TO Focus Occupation

Occupation	Rung	Employment/ Growth	Education/Experience	Similarity
Sales Representatives, Services, All Other  (41-3099)	-1	1,027/ 12.1%	HS	78
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products (41-4012)	-1	1,133/ 10.4%	HS	82
First-Line Supervisors of Office and Administrative Support Workers (43-1011)	-2	2,697/ 13.2%	HS/1-5 yrs	87
Sales and Related Workers, All Other (41-9099)	-3	1,124/ 10.3%	HS	75
First-Line Supervisors of Retail Sales Workers (41-1011)	-4	2,314/ 11.3%	HS/1-5 yrs	85
Customer Service Representatives  (43-4051)	-5	4,135/ 15.1%	HS	74

Important note: A worker does not necessarily have to traverse every rung to advance to or from the focus occupation. Occupations above and below the focus occupation are directly related to the focus occupation, but they are not necessarily directly related to each other. For example, actors and athletes are both related to agents of artists, performers, and athletes, but actors and athletes are not directly related to each other.

Analysis and development of the career lattice is by the Alaska Department of Labor and Workforce Development, Research and Analysis Section.

Data sources used for research and analysis: O*NET (Occupation Information Network), Alaska Occupational Data Base (ODB), Standard Occupational Classification Manual, North American Industry Classification System manual, Bureau of Labor Statistics Occupational Employer Survey (OES) wage estimates.